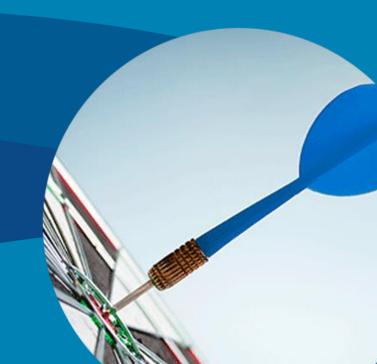


Bay County Employees' Retirement System December 31, 2018 Actuarial Valuations

Board of Trustees Meeting
October 8, 2019



Agenda

- Current Events
- Actuarial Valuation Process
- Highlights of 2018 Bay County Actuarial Valuations
- Looking Ahead
- Appendix Historical Contributions/Funded Ratios



CURRENT EVENTS



Eroding Benefit Programs

THE DAILY NEWS

- since 1962-

Michigan Supreme Court Jeopardizes Retiree **Health Care**

THE DAILY NEWS www.dailynews.com THE WORLDS FAVORITE NEWSPAPER

Executive Order Cripples ACA

THE DAILY NEWS - since 1962

www.dailynews.com THE WORLDS FAVORITE NEWSPAPER

Medicare HI Trust Fund to be Depleted in 2026

THE DAILY NEWS - since 1962-

www.dailynews.com THE WORLDS FAVORITE NEWSPAPER Three-Legged Retirement Income Stool More

www.dailynews.com THE WORLDS FAVORITL __wSPAPER A Social Security to Run Out of Money in 2035





- since 1962-

Concerns About EE/Retiree Benefits

THE DAILY NEWS

www.dailvnews.com THE WORLDS FAVORITE NEWSPAPER

- since 1962-

Half of State ACA Exchanges Failing

THE DAILY NEWS www.dailynews.com THE WORLDS FAVORITE NEWSPAPER 86% of Americans are Concerned that the Nation Faces a Retirement Crisis - since 1962-

THE DAILY NEWS

- since 1962-

www.dailynews.com THE WORLDS FAVORITE NEWSPAPER Michigan Local Governments hold \$5.5 Billion

in Pension Debt

DAILY NEW

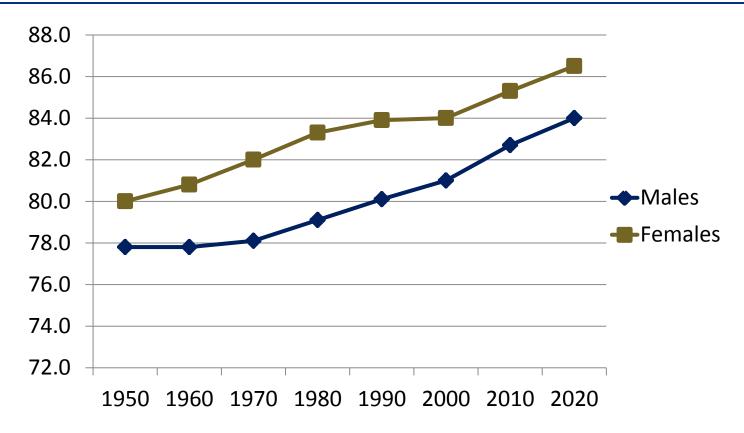
www.dailynews.com THE WORLDS FAVORITE NEWSPAPER



More Employers Focusing on Lifetime Income



Life Expectancy at Age 65 by Calendar Year



<u>www.cdc.gov/nchs/hus/contents2013.htm#017</u> and SSA for 2020. The figures are expectations over the entire U.S. population and will not match figures shown elsewhere in this presentation.



Things That Impact Life Expectancy

Increase Life Expectancy

- The Health care access
- Better sanitation
- Health consciousness
- Cleaner environment

Reduce Life Expectancy

- Environmental factors
- Inactivity
- Processed foods
- Obesity
- Opioid crisis
- Stress



Discussion

- 65-year-olds today are expected to live
 - about six years longer than 65-year-olds in 1950,
 - and 3 to 5 years longer than they did in 1980
- This huge % increase in age 65 life expectancy affects long term costs of Defined Benefit plans materially
- Roughly half of the population will outlive their life expectancy and will have yet greater challenges
- People relying primarily on Defined Contribution income may find their retirement lifestyle challenged



New Mortality Tables

- In October 2014, the Society of Actuaries (SOA) issued the RP-2014 mortality tables and MP-2014 mortality improvement scales
- Actuaries mostly now use a different but equivalent version of this table and call it "RP-2006"
- Based on private plan experience
- Improvement Scales have been issued annually since then: MP-2014, MP-2015,



New Mortality Tables for Public Sector

- The Society of Actuaries released the "Pub-2010" tables in 2018
 - Based on public sector experience
 - Broken out based on occupation (General, Teacher, Safety, etc.)
 - Many other breakdowns



Life Expectancy at Age 65, 2019

| U.S. Population | | Public Pension Plans | | | Individual Life Insurance | Group Life |
|---|---|--|--|---|---|--|
| 2016 CDC 2016 SSA | Private Pension Plans | Safety Employees | General Employees | Teachers | (Issue Age 65) | Insurance |
| 85.6* Female 85.5* SSA SSA 84.1* SSA 84.0** SSA 82.9* SSA SSA SSA SSA | 87.9 87.9 White Top 25% Collar Pay 86.7 Blue Collar Pay 87.4 Bottom 25% Pay 85.9 White Collar Top 25% Male Pay 84.1 84.1 Blue Bottom Collar 25% Pay | 87.2 88.4 Below- Above- Avg Pay Avg Pay 87.7 Female 86.4 85.2 Male 84.5 87.1 Below- Above- Avg Pay Avg Pay | 88.2 88.9 Below- Above- Avg Pay Avg Pay 88.5 Female 86.9 85.5 Male 84.6 86.6 Below- Above- Avg Pay Avg Pay | 89.9 90.3 Below- Above- Avg Pay Avg Pay 90.0 Female 88.8 87.7 Male 87.3 88.4 Below- Above- Avg Pay Avg Pay | 84.5 87.6 Non-smoke 87.0 88.3 87.4 Non-smoke Smoke Smoke Smoke | 89.7 Female 87.9 86.5 Male |
| * Unprojected ** Generationally projected to 2019 and beyond with MP- 2018 CDC: Centers for Disease Control and Prevention period life table SSA: Social Security Administration Period Life Table | Pri-2012 Mortality Tables Exposure Draft generationally projected to 2019 and beyond with MP-2018 | Pub-2010 Mor | tality Tables generationally p and beyond with MP-2018 | | 2015 Individual Valuation Basic Table (VBT) generationally projected to 2019 and beyond with 2015 VBT Improvement Scale | Estimated from SOA 2016 Group Life Insurance Experience Report, generationally projected to 2019 and beyond with MP-2018 |





2

RP-2006 vs Pub-2010 — Females

| | Ye | ars of Future Life E | xpectancy For Fe | males in 2019 by | y Employment Categ | egory | | | |
|------------------|--------------|----------------------|------------------|------------------|---------------------|--------------|--|--|--|
| | Pub-2010 | | | | | | | | |
| | | | | | General by Income | Level | | | |
| Mortality Table: | RP2006 | Teacher | Safety | All Incomes | Below Median | Above Median | | | |
| Projection Type: | Generational | Generational | Generational | Generational | Generational | Generational | | | |
| Age in 2019 | | | | | | | | | |
| 55 | 31.9 | 35.1 | 32.5 | 33.6 | 31.9 | 33.8 | | | |
| 60 | 27.2 | 30.1 | 27.6 | 28.7 | 27.1 | 28.9 | | | |
| 65 | 22.7 | 25.3 | 23.0 | 24.0 | 22.5 | 24.2 | | | |
| 70 | 18.4 | 20.5 | 18.6 | 19.4 | 18.1 | 19.6 | | | |
| 75 | 14.4 | 16.0 | 14.5 | 15.1 | 14.1 | 15.3 | | | |
| 85 | 7.7 | 8.6 | 7.9 | 8.1 | 7.6 | 8.2 | | | |
| 95 | 3.7 | 4.0 | 3.9 | 3.9 | 3.9 | 3.9 | | | |

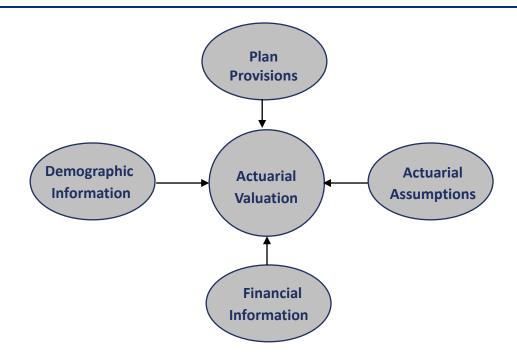


RP-2006 vs Pub-2010 — Males

| Years of Future Life Expectancy for Males in 2019 by Employment Category | | | | | | | | | |
|--|--------------|--------------|-------------------------|--------------|---------------------|--------------|--|--|--|
| | | Pub-2010 | | | | | | | |
| | | | General by Income Level | | | | | | |
| Mortality Table: | RP2006 | Teacher | Safety | All | Below Median | Above Median | | | |
| Projection Type: | Generational | Generational | Generational | Generational | Generational | Generational | | | |
| Age in 2019 | | | | | | | | | |
| 55 | 29.5 | 32.9 | 30.6 | 30.7 | 29.0 | 31.4 | | | |
| 60 | 25.0 | 27.9 | 25.7 | 26.0 | 24.3 | 26.7 | | | |
| 65 | 20.7 | 23.1 | 21.1 | 21.5 | 19.9 | 22.1 | | | |
| 70 | 16.6 | 18.6 | 16.8 | 17.2 | 15.9 | 17.8 | | | |
| 80 | 9.6 | 10.6 | 9.4 | 9.8 | 8.9 | 10.2 | | | |
| 90 | 4.7 | 5.0 | 4.6 | 4.8 | 4.5 | 5.0 | | | |



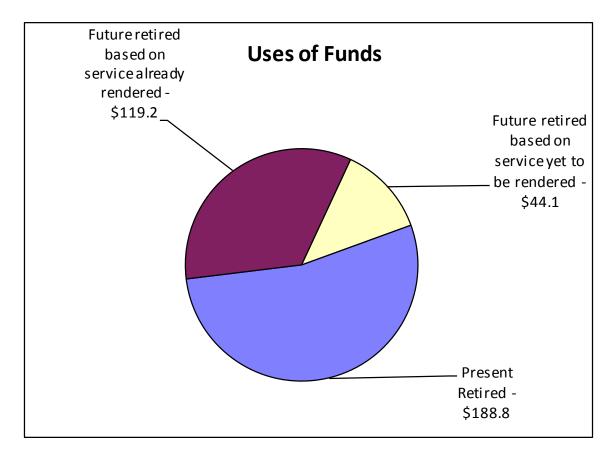
Actuarial Valuation Process



- Demographic Information, Financial Information & Plan Provisions are provided by the plan sponsor.
- Actuarial assumptions are recommended by the actuary and approved by the Board.
- The actuarial valuation is a mathematical process used to project future payments on account of specified benefit provisions. These projected payouts are converted to equivalent present value amounts and a corresponding level percent-of-payroll contribution is determined.



\$352.1 Million* of Benefit Promises to Present Active and Retired Members



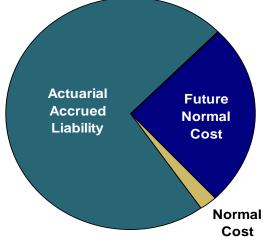
* Present value of future benefits; all divisions combined.



Actuarial Valuation Process

<u>Present Value of Future Benefits</u> - Present Value (PV)
 of all Future Benefits payable to current participants (active,
 retired, terminated vested).

- <u>Actuarial Liability</u> Portion of PV of Future Benefits allocated to prior years.
- Normal Cost Portion of PV of Future Benefits allocated to current year.
- <u>Future Normal Costs</u> Portion of PV of Future Benefits allocated to future years.



Present Value of Future
Benefits



Actuarial Valuation Process

Actuarial Accrued Liability

- Actuarial Value of Assets

Unfunded Actuarial Liability

Annual Contribution = Normal Cost + Amortization of the Requirement Unfunded Liability



- Two separate valuations as of December 31, 2018
 - Stand alone valuation for Bay-Arenac Behavioral Health Authority (BABH)
 - 2. Valuation for all other groups
- Valuation asset development consistent with prior valuations



| | General | DWS | Library | Medical Care Facility | Sheriff's Department | Road Commission | Total | ВАВН |
|--|---------------|--------------|--------------|--------------------------|-------------------------|--------------------|---------------|----------------|
| Participants | General | | Library | racinty | Department | Commission | Total | DADII |
| Active | 399 | 58 | 25 | 302 | 80 | 55 | 919 | 230 |
| Retired | 356 | 39 | 45 | 236 | 78 | 96 | 850 | 133 |
| Terminated Vested | 31 | 2 | 6 | 12 | 6 | 1 | 58 | 35 |
| Total | 786 | 99 | 76 | 550 | 164 | 152 | 1,827 | 398 |
| Payroll | \$ 16,654,373 | \$ 3,314,132 | \$ 1,183,542 | \$ 10,467,024 | \$ 4,469,813 | \$ 3,119,401 | \$ 39,208,285 | \$ 11,226,851 |
| Actuarial Accrued Liability | 104,004,621 | 17,332,419 | 11,473,205 | 53,570,161 | 32,605,316 | 33,865,078 | 252,850,800 | 55,163,699 |
| Actuarial Value of Assets | 125,083,900 | 14,683,296 | 12,593,017 | 60,605,359 | 40,460,608 | 29,900,841 | 283,327,021 | 55,569,686 |
| Unfunded Actuarial | | | | | | | | |
| Accrued Liability | (21,079,279) | 2,649,123 | (1,119,812) | (7,035,198) | (7,855,292) | 3,964,237 | (30,476,221) | (405,987) |
| Funded Ratio | 120% | 85% | 110% | 113% | 124% | 88% | 112% | 101% |
| Contribution Requirement Employer Normal Cost Amortization Payment for ERIP^ | 6.12 % | 9.53 % | \$ 109,325 | 5.89 % | 9.75 % | 10.56 % | | 7.15 % 1.28 |
| Amortization Payment | (8.79) | 4.89 | (101,419) | (4.52) | (12.11) | 7.73 | | (0.76) |
| Total | 0.00% | 14.42 % | \$ 7,906 | 1.37 % | 0.00 % | 18.29 % | \$ 1,278,469 | 7.67 % |



[^] Amortization payment associated with the Early Retirement Incentive Program (ERIP).

| | | Contribution Rate | | | | | |
|---------------|----------------|-------------------|------------|--|--|--|--|
| | Valuation Year | 12/31/2017 | 12/31/2018 | | | | |
| Division | Fiscal Year | 1/1/2019 | 1/1/2020 | | | | |
| General Cou | inty | 0.00 % | 0.00 % | | | | |
| DWS | | 14.22 | 14.42 | | | | |
| Library | | \$ 10,430 | \$ 7,906 | | | | |
| Medical Car | e Facility | 0.57 % | 1.37 % | | | | |
| Sheriff's Dep | partment | 0.00 | 0.00 | | | | |
| Road Comm | ission | 18.66 | 18.29 | | | | |
| | | | | | | | |
| BABH | | 7.53 % | 7.67 % | | | | |
| DADN | | 1.55 % | 7.07 % | | | | |



- No changes to valuation assumptions or methods for the 2018 valuation.
- The Road Commission reported a multiplier change for this valuation, this reduced liabilities by \$30,000.
- The Medical Care Facility first reported an eligibility change for this valuation, this increased liabilities by \$3,000.



- The aggregate experience during 2018 was unfavorable, with overall losses.
- Investment return on the market value of assets for calendar year 2018 fell short of the assumed rate of return for the valuation.



Highlights of 2018 BCERS Actuarial Valuations: Demographic G/(L)

- Gains from greater member termination than expected for all groups, slightly offset for some groups by actual pay increases greater than assumed.
- Loss due to changes in payroll (actual pay increases were greater than expected).
 - For DWS, Medical Care Facility, Sheriff's Department



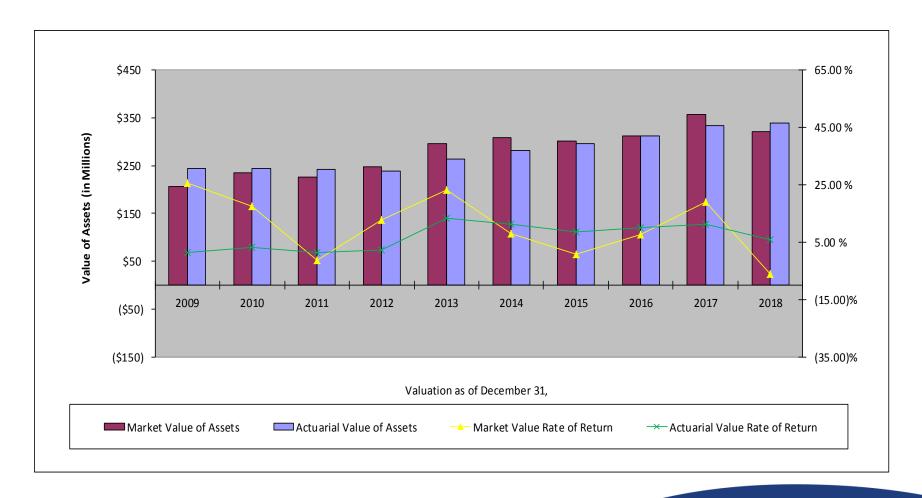
Highlights of 2018 BCERS Actuarial Valuations: Asset Performance

| _ | December 31, | | | | | | | | | | |
|----------------------------|--------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--|
| - | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | |
| Market Value of Assets* | \$206.0 | \$235.4 | \$225.7 | \$246.9 | \$295.4 | \$308.1 | \$300.9 | \$311.5 | \$356.5 | \$321.2 | |
| Rate of Return | 25.46 % | 17.63 % | (1.22)% | 12.65 % | 23.03 % | 7.98 % | 0.77 % | 7.68 % | 19.10 % | (6.09)% | |
| Actuarial Value of Assets* | 243.3 | 244.7 | 241.2 | 239.3 | 263.4 | 282.2 | 296.1 | 312.7 | 333.8 | 338.9 | |
| Rate of Return | 1.38 % | 3.26 % | 1.37 % | 2.11 % | 13.42 % | 11.32 % | 8.44 % | 9.90 % | 11.21 % | 5.86 % | |

^{*} Assets in millions of dollars.



Highlights of 2018 BCERS Actuarial Valuations: Asset Performance





 We developed the value of anticipated future benefit payments to retired members and their beneficiaries. We then compared this accrued liability to the reported value of the retirement reserve account. The figures below compare the retired liabilities and the reserves for each division.

| Accr | | Accrued | rued Reported | | | Unfunded | | |
|-----------------------|----|----------------|---------------|----------------|-------------------|-----------------|--|------------------|
| Division | | Liability | | etiree Reserve | Retiree Liability | | | |
| General | \$ | 61,396,479.00 | \$ | 54,375,881.05 | \$ | 7,020,597.95 | | |
| DWS | | 11,921,309.00 | | 10,465,080.59 | | 1,456,228.41 | | |
| Library | | 7,712,042.00 | | 6,762,467.03 | | 949,574.97 | | |
| Medical Care Facility | | 33,223,336.00 | | 28,662,798.24 | 4,560,537.7 | | | |
| Sheriff's Department | | 18,596,476.00 | | 16,583,312.16 | 2,013,163.84 | | | |
| Road Commission | | 23,434,765.00 | | 21,949,552.44 | | 1,485,212.56 | | |
| Total | \$ | 156,284,407.00 | \$ | 138,799,091.51 | \$ | 17,485,315.49 | | |
| | | Accrued | Reported | | Unfunded | | | |
| Division | | Liability | | Liability | | Retiree Reserve | | etiree Liability |
| ВАВН | \$ | 32,555,730.00 | \$ | 28,868,458.59 | \$ | 3,687,271.41 | | |

- As of the valuation date, there is a shortfall in the retiree reserve for all groups.
- The valuation anticipates that the difference between the accrued liability and the reported reserve will be transferred from the Retirement System employer reserve to the retiree reserve effective January 1, 2019 to fully fund the retiree accrued liability.



ASOP 51 – Assessment/Disclosure of Risk

- Investment Risk
- Asset Liability Mismatch Risk
- Interest rate Risk
- Demographic Risk (mortality, etc)
- Contribution Risk



Specific Risks – Active Side

- Size of Plan vs Size of Plan Sponsor
- Example
 - Assets are 5-7 times payroll for BABH and All
 Other Groups
 - Plan loses 2.75% instead of earning 7.25%
 - 10% "loss" is 50%-70% of payroll for BABH and All
 Other Groups



- Contribution rates should trend toward the long-term cost or normal cost of the benefits over time.
 - Experience gains/losses will always serve to deviate contributions from pure normal cost
- All divisions have required employer contributions, except the General County and Sheriff's Department.



Looking Ahead Asset Smoothing — \$ in Thousands

| | <u>2018</u> | <u> 2019</u> | <u>2020</u> | <u>2021</u> | <u> 2022</u> |
|---------------------------------------|-------------|--------------|-------------|-------------|--------------|
| Actual Investment Return | \$ (21,290) | | | | |
| Assumed Investment Return | 23,690 | | | | |
| Gain/(Loss) to be phased-in | (44,980) | | | | |
| Phased-in recognition | | | | | |
| Current year | \$ (8,996) | | | | |
| First prior year | 7,208 | \$ (8,996) | | | |
| Second prior year | 178 | 7,208 | \$ (8,996) | | |
| Third prior year | (3,696) | 178 | 7,208 | \$ (8,996) | |
| Fourth prior year | 760 | (3,696) | 178 | 7,208 | \$ (8,996) |
| Total recognized gain (loss) | \$ (4,546) | \$ (5,306) | \$ (1,610) | \$ (1,788) | \$ (8,996) |



Looking Ahead — Contributions

- Asset smoothing helps reduce the volatility of the employer contributions.
 - The funding value of assets is 106% of market value.
 - Remaining phase-in of past market losses from previous valuations.
- The Retirement System will continue to mature.
 - More retirees than active employees.
 - Normal for a prefunded retirement system.



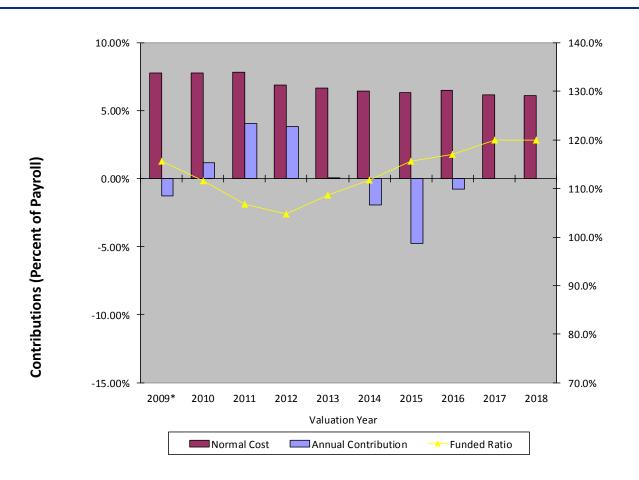
QUESTIONS



APPENDIX



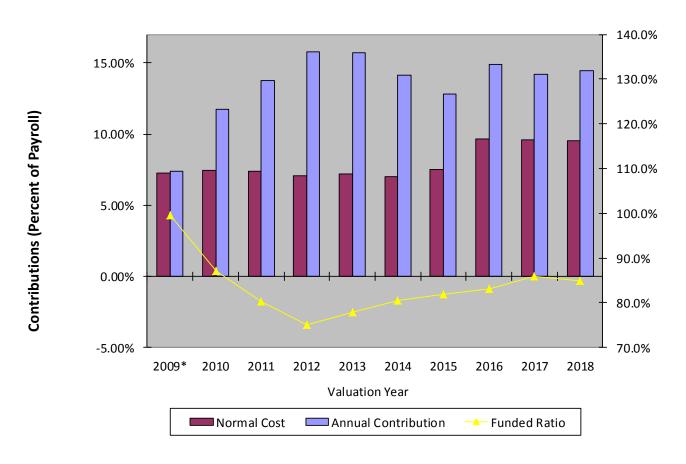
Historical Information – General



st 2009 valuation implemented a 1-year lag – results used for FY 2010 and FY 2011.



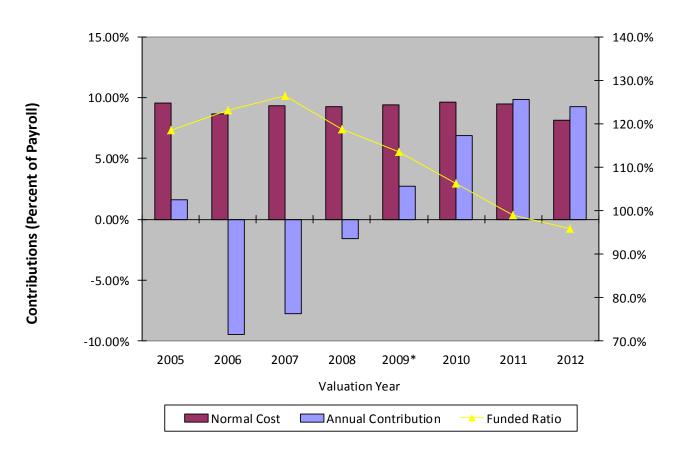
Historical Information – DWS



^{* 2009} valuation implemented a 1-year lag – results used for FY 2010 and FY 2011.



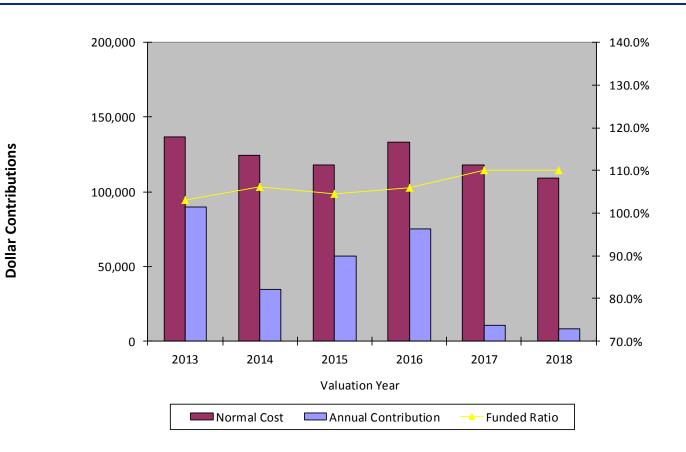
Historical Information – Library



* 2009 valuation implemented a 1-year lag – results used for FY 2010 and FY 2011.



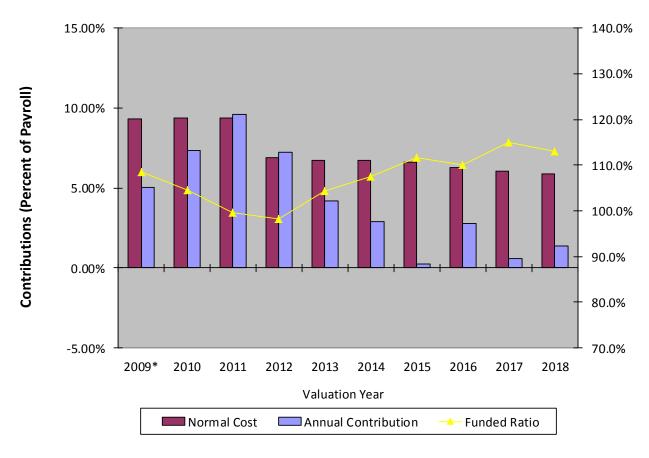
Historical Information – Library (Concluded)



2013 valuation reflects closure of plan to new hires – contribution expressed as level dollar amount.



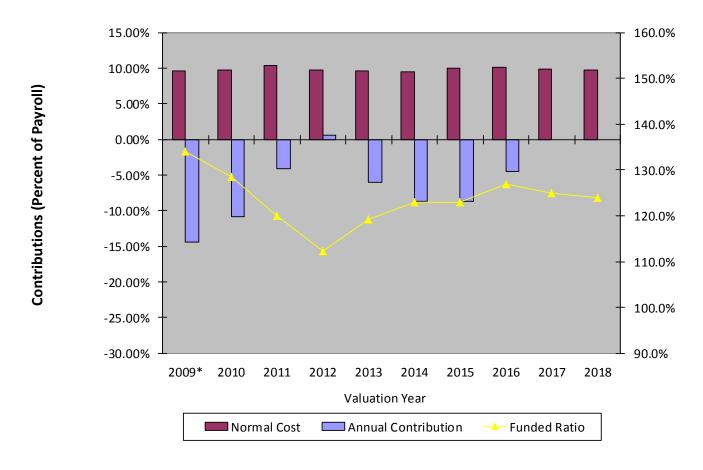
Historical Information – Medical Care Facility



* 2009 valuation implemented a 1-year lag – results used for FY 2010 and FY 2011.



Historical Information – Sheriff's Department

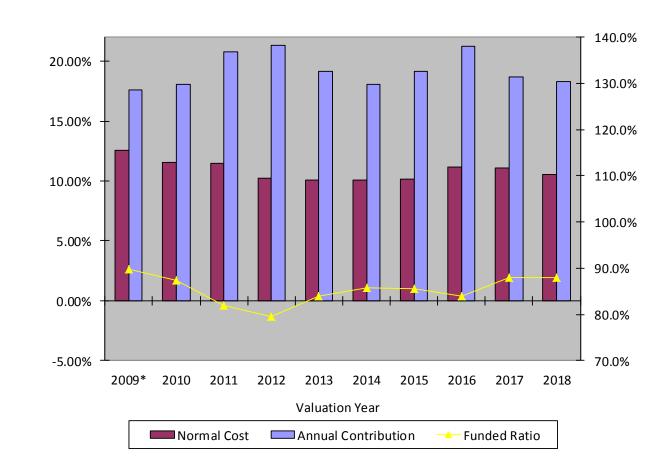


* 2009 valuation implemented a 1-year lag – results used for FY 2010 and FY 2011.



Historical Information – Road Commission

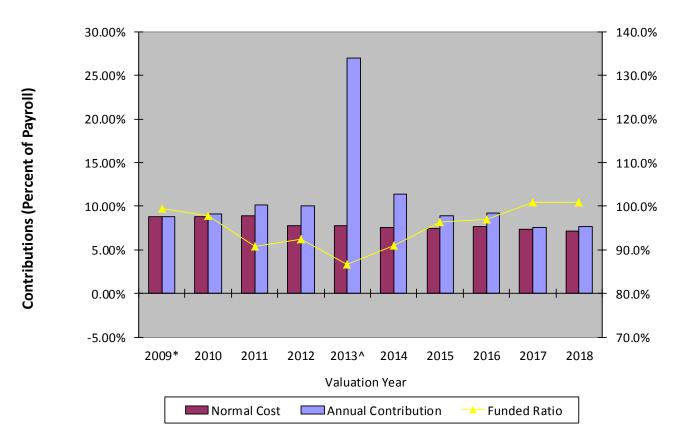




* 2009 valuation implemented a 1-year lag – results used for FY 2010 and FY 2011.



Historical Information – BABH



- * 2009 valuation implemented a 1-year lag results used for FY 2010 and FY 2011.
- ^ 2013 valuation reflected an advanced payment of the unfunded ERIP liability.



Disclaimers

- This presentation is one of many documents comprising the December 31, 2018
 actuarial valuations of the Bay County Employees' Retirement System. This presentation
 should not be relied on for any purpose other than the purpose described in the
 valuation report.
- Future actuarial measurements may differ significantly from the current measurements presented in this report due to such factors as the following: plan experience differing from that anticipated by the economic or demographic assumptions; changes in economic or demographic assumptions; increases or decreases expected as part of the natural operation of the methodology used for these measurements (such as the end of an amortization period or additional cost or contribution requirements based on the plan's funded status); and changes in plan provisions or applicable law.



Disclaimers

- This presentation shall not be construed to provide tax advice, legal advice or investment advice.
- James D. Anderson and Stephanie Crawford are independent of the plan sponsor, are Members of the American Academy of Actuaries (MAAA), and meet the Qualification Standards of the American Academy of Actuaries to render the actuarial opinions contained herein.

